

ELENA PRAGER

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PROFESSIONAL APPOINTMENTS

Simon Business School, University of Rochester
2022–current Assistant Professor of Economics

Kellogg School of Management, Northwestern University
2020–2022 Associate Professor (without tenure), Strategy Department
2016–2020 Assistant Professor, Strategy Department
2016–2017 Donald P. Jacobs Scholar

National Bureau of Economic Research
2021–current Faculty Research Fellow

VISITING POSITIONS

Antitrust Division, U.S. Department of Justice
2021–2022 Visiting Scholar

Carey Business School, Johns Hopkins University
Feb–Mar 2022 DLA Piper Visiting Professor

EDUCATION

PhD, Managerial Sciences and Applied Economics, The Wharton School, University of Pennsylvania,
2016

MS, Health Care Management, The Wharton School, University of Pennsylvania, 2013

International BBA (Honours), York University, 2011

PUBLICATIONS AND ACCEPTED PAPERS

“Employed in a SNAP? The Impact of Work Requirements on Program Participation and Labor Supply”
(with Colin Gray, Adam Leive, Kelsey Pukelis, and Mary Zaki). *American Economic Journal: Economic Policy*, 2023, 15(1): 306-341.

“Employer Consolidation and Wages: Evidence from Hospitals” (with Matt Schmitt). *American Economic Review*, 2021, 111(2): 397-427. *Lead article*.

“Healthcare Demand under Simple Prices: Evidence from Tiered Hospital Networks,” *American Economic Journal: Applied Economics*, 2020, 12(4): 196-223.

WORKING PAPERS

“Regulating Out-of-Network Hospital Payments: Disagreement Payoffs, Negotiated Prices, and Access”
(with Nicholas Tilipman). Previously circulated as “Disagreement Payoffs and Negotiated Prices: Evidence From Out-of-Network Hospital Payments”

WORK IN PROGRESS

“Impact of Increasing Hospital Price Transparency: Collusion, Search, and Equilibrium Price” (with Maryam Saeedi and Robert Town)

“Peer Learning in College Applications” (with Ana Gazmuri)

“The Effect of No-Poach Agreements on Workers’ Careers” (with Jessica Jeffers)

WORKING PAPERS IN HEALTH POLICY

“Tiered Network Health Plans and Changes in Physician Practice Intensity” (with Anna Sinaiko).
Accepted at *Health Services Research*.

“Impacts of Tiered Physician Network Plans on Patient Choices among Specialist Physicians” (with Vilsa Curto, Alexa Magyari, Marema Gaye, and Anna Sinaiko)

“Hospitals Are Paid Their Chargemaster Prices by Some Health Insurers” (with Nicholas Tilipman)

TEACHING

University of Rochester

2022–current Data Analytics (MBA)

Northwestern University

2018–2021 Topics in Managerial Analytics (undergraduate)

2017–2021 Analytics for Strategy (MBA)

2017–2019 PhD Health Economics II (recurring guest lecturer)

University of Pennsylvania

Spring 2014 The Non-Profit Sector: Economic Challenges and Strategic Responses (TA)

Fall 2012 Health Policy: The Affordable Care Act and the Future of the American Health Care System (TA)

Summer 2012 Health Policy and the Affordable Care Act (Coursera MOOC; TA)

PhD advising (initial placement in parentheses)

Soheil Ghili (Yale SOM); Roman Acosta (Compass Lexecon)

AWARDS AND GRANTS

2022 Jerry S. Cohen category award for Best Antitrust Article of 2021 on Labor Monopsony

2018–2019 NIHCM Foundation Research Grant (Co-Investigator, with Anna Sinaiko)

2016 Best Rising Star Paper Prize, International Industrial Organization Conference

2016 Biennial Student Paper Award, American Society of Health Economists

2015–2016 Agency for Healthcare Research and Quality (AHRQ) R36 Dissertation Grant

2011–2015 Social Sciences and Humanities Research Council of Canada Doctoral Fellowship

2014 Leonard Davis Institute Pilot Project Grant

2014 Russell Ackoff Doctoral Student Fellowship

2007–2011 Canada Millennium Scholarship Foundation National Excellence Award

SEMINARS AND CONFERENCE PRESENTATIONS

* *scheduled*

2022–2023 Duke, EU DG COMP*, George Washington (CHESS), KU Leuven*, USC (Schaeffer)

2021–2022 CBO; Imperial College London; Johns Hopkins (Carey); Utah (Eccles); Wisconsin

2020–2021 Conference on Policy Responses to Labor Market Power (U Chicago)[†]; AEA; Chicago (Harris CHESS); Midwest IO Fest; BU/Harvard/MIT Health Econ Seminar; DePaul; MIT; Rochester (Simon); WUSTL (Olin)

2019–2020	CMU Heinz-Tepper IO Conference; International Industrial Organization Conference [†] ; NBER Public [†] ; Toulouse-CSIO Conference [†] ; Census Bureau; Department of Justice; RAND; Chicago Health Economics Workshop [†] <i>canceled or postponed due to COVID-19</i>
2018–2019	Federal Trade Commission; Chicago (Booth); Harvard School of Public Health; Israeli IO Day; Midwest IO Fest; Utah Winter Business Economics Conference; American Society of Health Economists Conference
2017–2018	American Society of Health Economists Conference; Chicago IO Fest; Midwest Economics Association Annual Meeting; NBER Health Care; Chicago Fed; Toronto (brownbag)
2016–2017	Bates White; Midwest Health Economics Conference; Toulouse
2015–2016	American Society of Health Economists Conference; International Industrial Organization Conference; Cornell (Weill); CBO; Duke (Economics); Duke (Fuqua); Harvard (Health Care Policy); Georgetown (McDonough); Northwestern (Kellogg); Pomona; Rochester (Simon); Toronto; Western Ontario; Yale (SOM)
2014–2015	Canadian Economics Association Annual Conference
2012–2013	AcademyHealth Annual Research Meeting
2009–2010	Canadian Economics Association Annual Conference; Peking University

POLICY PRESENTATIONS

2022	Invited panelist, University of East Anglia and University of Southampton joint workshop: Mergers, Innovation and the Labour Market
2022	Invited panelist, European Commission Directorate-General for Competition (DG COMP) public workshop: Estimating the “Costs of Non-Competition” for the EU Economy
2021	Invited panelist, CRESSE Competition and Regulation Summer School and Conference: Enforcing Against Anticompetitive Behavior in Labor Markets plenary session
2019	Invited panelist, Department of Justice (DOJ) public workshop: Public Workshop on Competition in Labor Markets
2019	Invited panelist, Federal Trade Commission (FTC) public workshop: Assessing the Impact of Certificates of Public Advantage in Healthcare Markets

EDITORIAL POSITIONS

2021–2024	Associate Editor, Journal of Industrial Economics
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SERVICE

2023	Competition in Health Care Markets and Insurer and Hospital Behaviors program chair, 2023 ASHEcon Conference
2022–2023	University of Rochester Business and Policy Initiative steering committee
2022	Seminar organizer (Simon Economics)
2020–2021	Brownbag Seminar organizer (Kellogg Strategy Department)
2019–2020	Brownbag Seminar organizer (Kellogg Strategy Department)
2018–2019	PhD Admissions Committee (Kellogg MECS)
2018–2019	Recruiting Committee (Kellogg Strategy Department)
2017–2018	Seminar Committee (Kellogg Strategy Department)
2017–2018	Strategy-MEDS Empirical Junior Faculty Lunch (Kellogg)
Refereeing	AEJ: Microeconomics; AEJ: Policy; American Economic Review; American Journal of Health Economics; Health Economics; Health Services Research; ILR Review; International Journal of Health Economics and Management; Inquiry; Journal of Applied

Econometrics; Journal of Health Economics; Journal of Human Resources; Journal of Industrial Economics; Journal of Labor Economics; Journal of Public Economics; Journal of Risk and Insurance; RAND Journal of Economics; Review of Economics and Statistics; Value in Health

Last updated: April 25, 2023